



CASPIAN CONTAINER C O M P A N Y

Connecting Greater Caspian
to the World

Geneva, Switzerland



The Greater Caspian Region



640+
Million people



8,4
Trillion USD



10+
Million km²



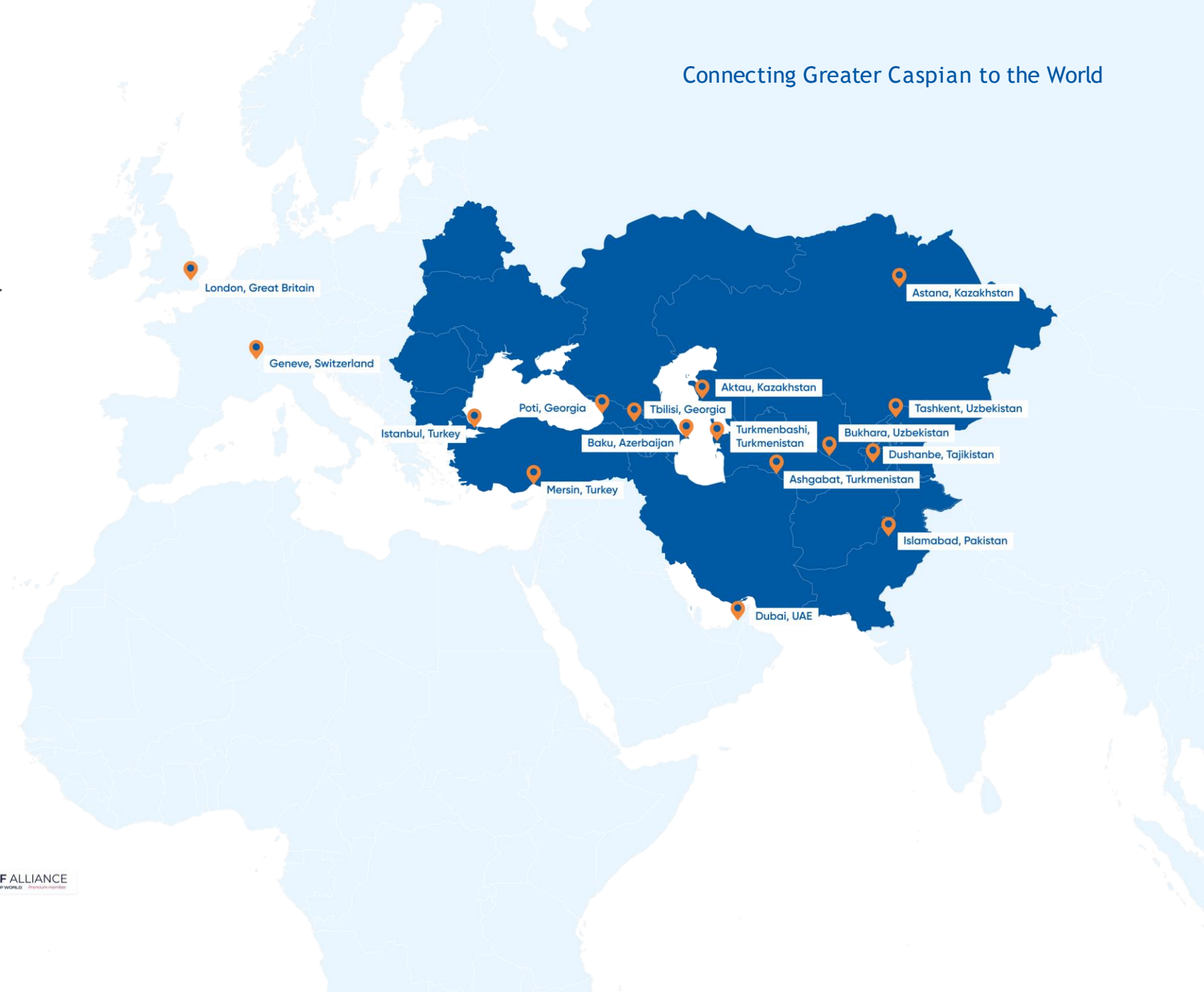
110+
Million Tons of Breakbulk cargo
and 500,000+ TEU's



About us

With over CHF 1.5 billion annual turnover and a network of offices across 12 countries, Integral Group is the Greater Caspian (Black & Caspian sea) region's leading commodities trading company.

Caspian Container Company is the logistics arm of Integral Group and operates across the Greater Caspian Region.



100+

specialists





Vision



To connect The Greater Caspian Region with World Trade.



Mission



Increase container share of trade in the Greater Caspian Region to enable and facilitate trade.



Values



We drive our business through our creativity and professionalism. We strive to continually improve.

We earn employee and customer loyalty through being honest and dependable.

Facilitating Regional Trade

Problem

Inbound Container volumes higher than outbound from GCR

The Causes

- Lack of outbound cargo and local logistics services
- Price challenges for Carriers due to cost of containers having to be passed on to shippers
- Underdeveloped outbound container market vs bulk
- Carriers are hesitant to ship their own containers to region due to lack of backhaul containerized cargo

Resulting in...

- Containers accumulating idle or abandoned in the region
- Lack of cost-efficient logistics options for non-bulk exporters selling FCL and LCL
- Increase in cost for Shippers / Receivers
- Lack of outbound business for carriers

Solution

We provide the solution by ...

- Leveraging existing trading volumes
- Containerization: Converting bulk exports into secure containers (FCL/LCL)
- Securing backhaul cargo for COC
- Offering own containers for regional exporters

Comprehensive Services for Shippers & Importers

Freight management & multimodal transportation from/to the greater Caspian region



SEA
TRANSPORTATION



RAILWAY
TRANSPORTATION



ON-LAND TRANSPORT &
HAULAGE



VESSEL
CHARTERING



STORAGE &
WAREHOUSING



LOGISTICS



CUSTOMS
BROKERAGE



CONTAINER
TRADING

Ecological issue

Abandoned Empty Containers

Hundreds of thousands of empty containers abandoned in GCR, create a huge negative impact on the ecology of the region (rusting, problems with utilization, etc.).

These containers are excluded from the World's container flow and are being replaced by newly produced units leading to unnecessary consumption of resources (iron ore, energy, chemicals for paintings etc.) and negatively impacting the climate change (CO2 emissions).

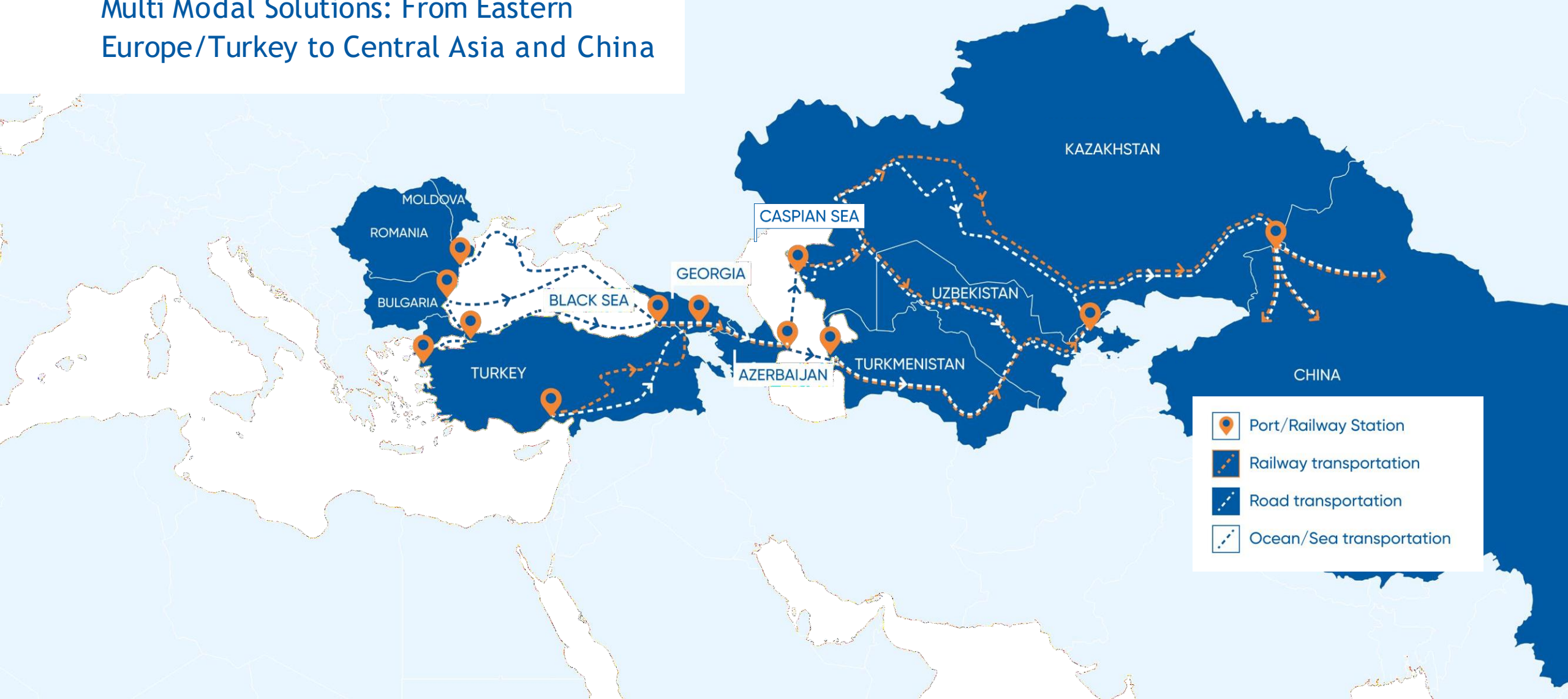
Taking advantage of the Shippers Own Container (SOC) Option means that ...

- Caspian Container Company contributes positively to the environment by RECOVERING, REPAIRING and REUSING containers that would have previously been abandoned.
- The use of each repaired and recycled SOC means that one less new container is required.

Multi Modal Solutions: From Central Asia to Black and Mediterranean Seas



Multi Modal Solutions: From Eastern Europe/Turkey to Central Asia and China



Multi Modal Solutions: From Central Asia/China to the world via Pakistan



Bulk to Box

Stuffing bulk cargo in containers for onward journey thereby resulting in:

1. Maximum utilization
2. Cost reduction
3. Wider reach
4. Shorter transit time



Operations in pictures



Working in partnership with Caspian Container Company

The benefits:



COC Service, you
access new markets



Cost savings for you
and your customers



Container
optimization



Flexible commercial agreements
for Shippers, Freight Forwarders
and Customers



In Summary



It's time to be partners

Thank you

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